



David Dickey
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August 17, 2020

Joe Linsalata
Real Estate Strategies CE # 10425
14975 Doria DR
Austin TX, 78728

Re: Real Estate Elective Continuing Education (CE) Course Approval

You are approved to offer the following course for real estate elective CE credit.

Course Title:	How to Compete with the National Brokerage Houses and Win
Course Number:	39795
Credit Hours:	6
Delivery Method:	Classroom
Effective Date:	August 17, 2020
Expiration Date:	August 31, 2022

The Commission has established standards for TREC approved CE programs so please be aware of the following:

- Ensure your instructors are qualified to teach this course.
- Submit course completion records for students using the CE Posting System within 10 days of the course completion date.
- The expiration date noted above is valid as long as the provider approval remains current.
- CE credit will not be awarded for courses offered if the provider or course approval has expired.
- Note the course title and course number and include both in all course advertising.

As an approved CE provider, you need to read and be familiar with [Subchapter G](#) of TREC rules relating to CE providers, courses and instructors.

If you have any questions, please contact an Education Specialist at education@trec.texas.gov or 512-936-3120. To provide excellent customer service this email address and phone number are dedicated to education providers. Student inquiries should be directed to information@trec.texas.gov or 512-936-3000.

Texas Real Estate Commission
Education & Examination Services Division